

---

# Engaging Partners and Strengthening Coordination Partnerships Session 3, Group 2

---

November 4, 2021

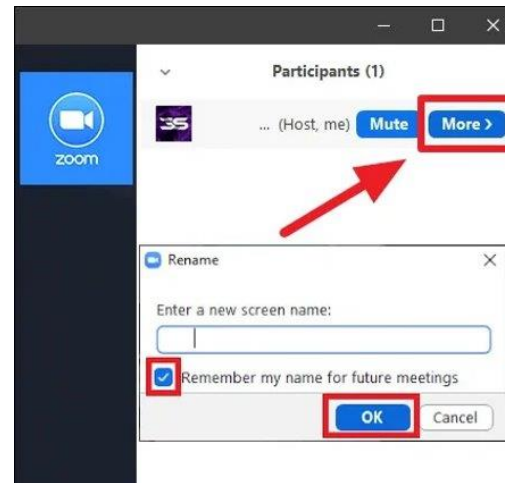


---

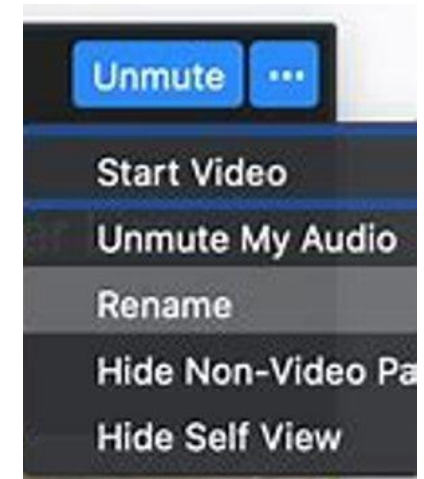
# Introductions



If available, please use video.



OR



Please add county to your Zoom participant info.  
Example: Leah, Del Norte

---

# Icebreaker

What is one word to describe how you're feeling about your work to engage partners in the HVC project? Why?

---

# Today's Session: Moving from Plan to Action

- Goal setting and achievement
- Motivation and momentum
- Accountability
- Assessment of stakeholder engagement

---

# Goal Setting and Achievement

# Action Planning

## Home Visiting Coordination Detailed Action Plan

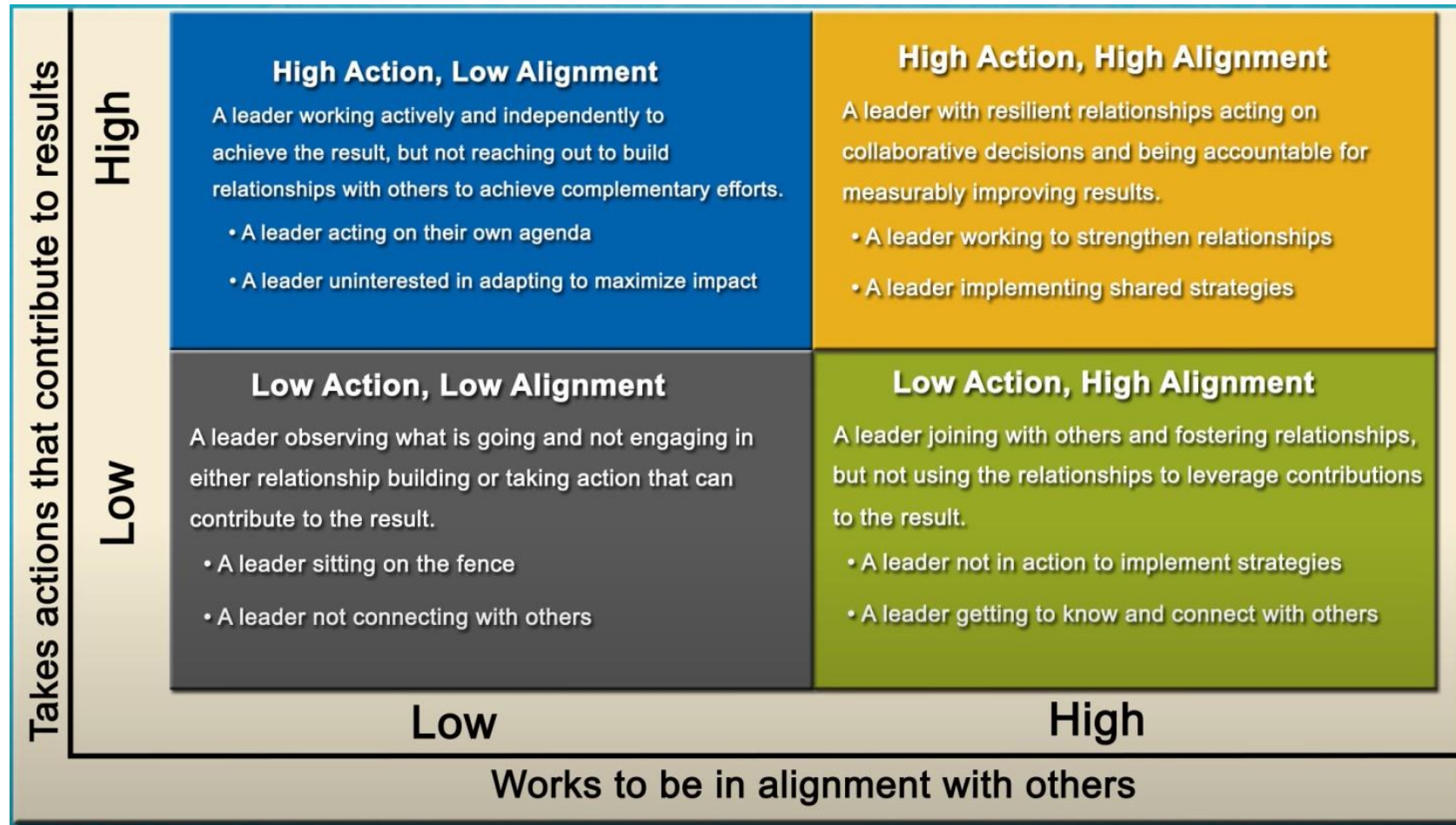
Select Goal from Dropdown

Measures: Enter metrics that will be monitored.

Project Manager:

SMART OBJECTIVES AND ACTION STEPS	ASSIGNED TO	DUE DATE	STATUS	Jan	Feb	Mar	Apr	May	Jun
Objective A:									
Objective B:									

# Getting to High Action, High Alignment



---

# Getting to High Action, High Alignment





---

# Discussion

Think of a specific experience you've had of working with a partner to achieve a goal.

- In what quadrant of the action/alignment matrix did you fall?
- What were the challenges?
- What was the outcome of the work? Did you achieve your goal?

---

# Motivation and Momentum

---

# Moving out of Low Action, Low Alignment

- If you could move forward on your own, what would you do?  
What is preventing you from doing that now?
- If this is not a place you want to be what can we do to make it more meaningful?

---

# Getting to Higher Alignment

- What is important to you?
- What can we do together?
- What haven't we considered?
- How can we build a cohesive working relationship?
- What does success look like for each of us?
- What are our conditions of satisfaction for working together?



# Accountability

---

# Conversations about Accountability

- Here is what I am contributing. What are you willing to contribute towards our success?
- What are you willing to say yes to?
- What do you need to say no to?
- What is your commitment to the results?
- What commitment do you need from me so that you can be successful?

---

# Creating Higher Action

- Let's coordinate the timing and communication of our tasks in order to get this work done on time.
- This is how I am progressing on my commitments. How are you progressing on yours?

---

# Reaffirming Results

- How important is this result to us?
- What are we willing to do, stop doing, not do, or change to achieve results?



---

# Maintaining High Action and High Alignment

- What just happened and what did we learn?
- What should we be doing differently next time?

---

# Group Discussion

---

# Group Discussion

- What is getting in the way of working in high action, high alignment?
- What questions do you have for your peers about moving from plan to action when engaging partners?
- What are you still wondering about?

---

# Thank You!

---

Heather Johnson

(703) 247-2627

johnson@jbassoc.com

[www.jbassoc.com](http://www.jbassoc.com)

