
Leveraging Funding to Support and Sustain Home Visiting: Session 1

December 15, 2021



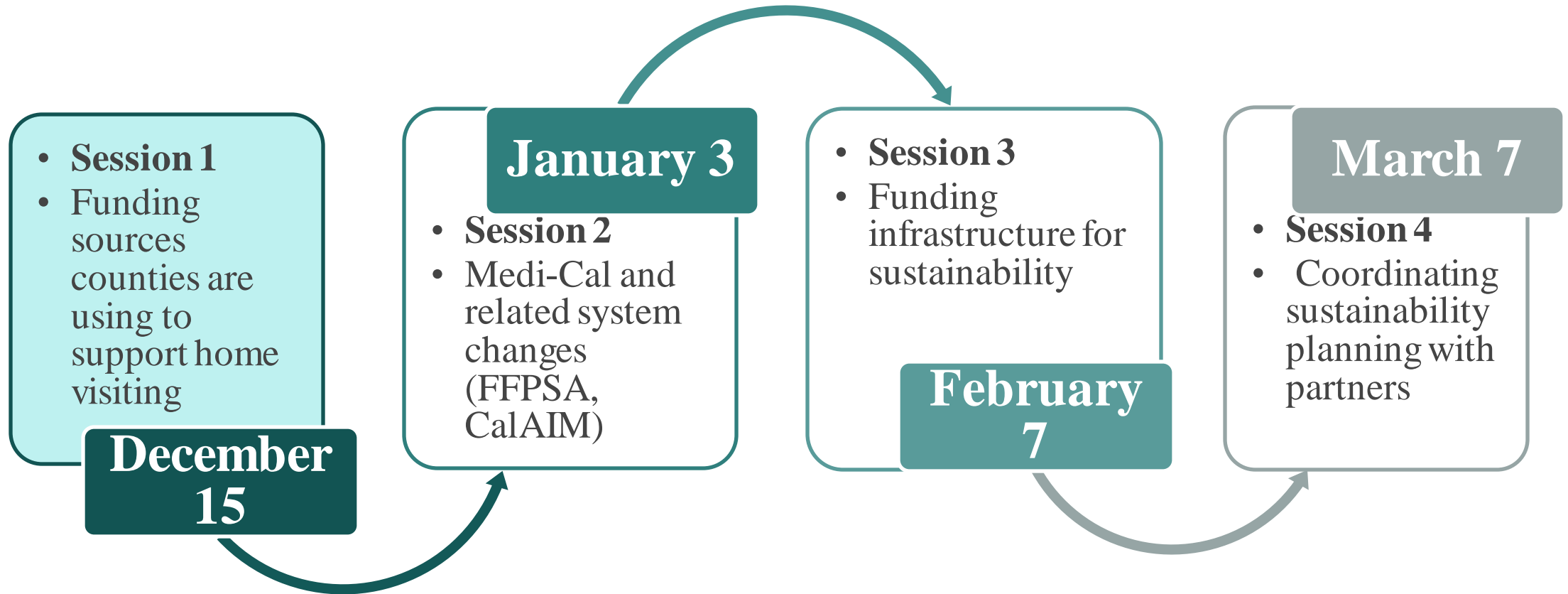


Welcome!

Introductions

What's the best piece of professional advice you've ever heard (in 30 seconds or less!)?

Leveraging Funding TA Roadmap



Today's Session

- Examine funding sources used by counties
- County spotlights: Exploring funding opportunities through innovative partnerships
- Discussion: Support for exploring funding opportunities

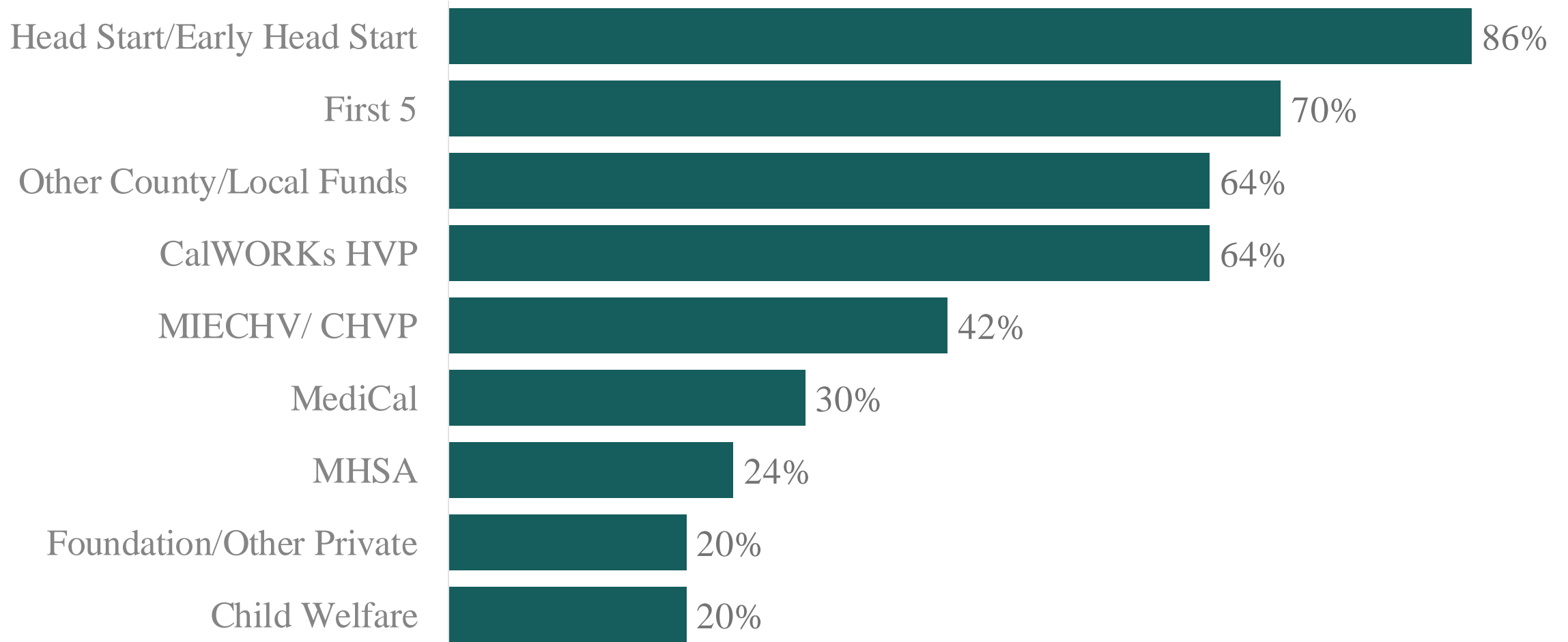
Funding Sources Used to Support Home Visiting



County Funding Sources

- Disaggregated by region, rural/urban status
- Most and least common funding sources
- Trends and highlights

Percent of counties Utilizing Each Funding Source



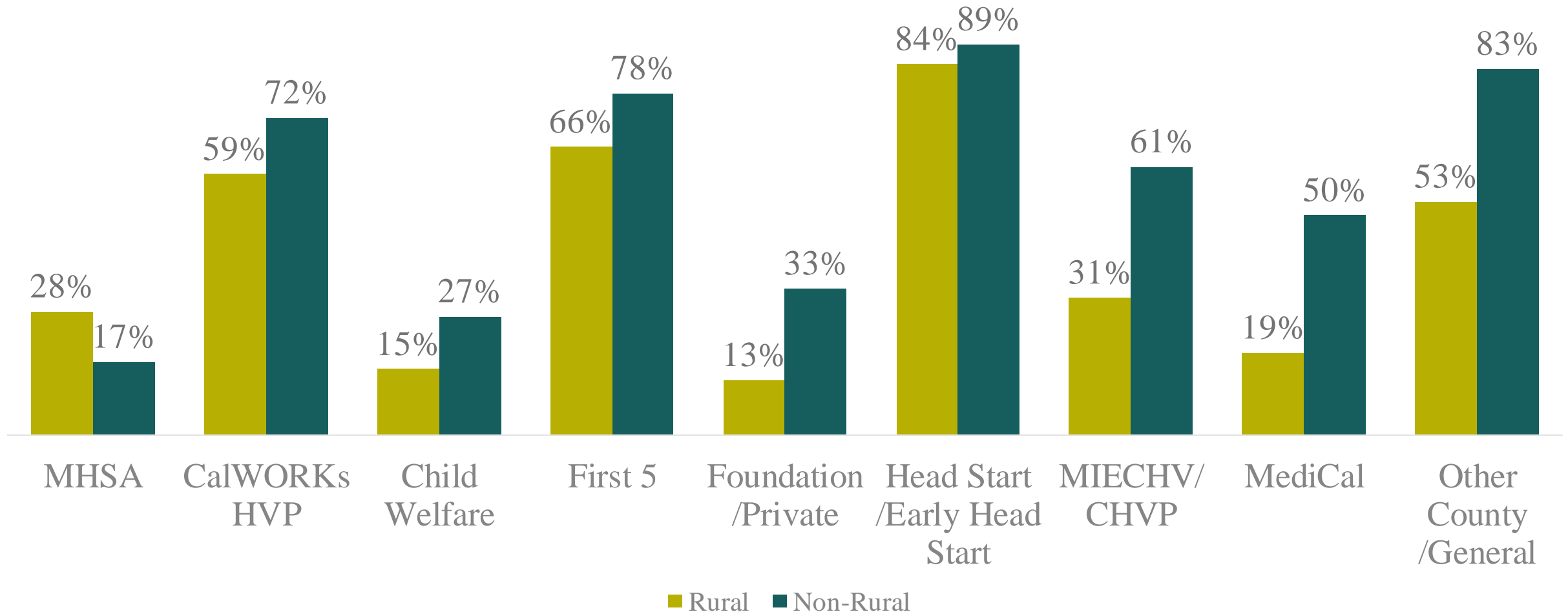
Distribution of funding sources within each region

Region with lowest percent utilizing this funding source

Region with highest percent utilizing this funding source

| % of each region that uses each type of funding | Bay | Central | NE | NW | Sacramento | Southern | Total |
|--|------------|----------------|-----------|-----------|-------------------|-----------------|--------------|
| MHSA | 33% | 13% | 13% | 22% | 38% | 25% | 24% |
| CalWORKs HVP | 67% | 75% | 25% | 78% | 75% | 63% | 64% |
| Child Welfare | 33% | 25% | 0% | 11% | 38% | 13% | 20% |
| First 5 | 67% | 50% | 88% | 44% | 88% | 88% | 70% |
| Foundation/ Private | 44% | 13% | 0% | 0% | 50% | 13% | 20% |
| Head Start/Early Head Start | 89% | 75% | 75% | 100% | 88% | 88% | 86% |
| MIECHV/CHVP | 33% | 38% | 38% | 22% | 38% | 88% | 42% |
| MediCal | 67% | 38% | 13% | 0% | 25% | 38% | 30% |
| Other County/ General | 78% | 75% | 25% | 89% | 50% | 63% | 64% |

Percent of Counties Utilizing Each Funding Source by Rural/Non-Rural Designation (RCRC*)



*<https://www.rcrcnet.org/> There are 38 RCRC member counties.

Group Discussion

- What do these data tell you?
- What other questions do these data bring up?

County Spotlights

Exploring Funding Opportunities through Innovative Partnerships

- Karen Pautz, Executive Director, First 5 Siskiyou
- David Brody, Executive Director, First 5 Santa Cruz County





Exploring Funding Opportunities through Innovative Partnerships: Q&A

- What questions do you have for Karen and David?
- How can you apply what you've learned from our guest presenters?

Discussion

Discussion: Support for New Funding Opportunities in Your County

- Have you diversified funding sources used in your county?
 - How did it go?
 - What were the facilitators?
 - What were the barriers?
- What county and state level policies would support new and sustainable home visiting funding?

Thank You!

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